

Plain & Valley

Covering Southeast Saskatchewan and Southwest Manitoba

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Eli Barsi nominated for seven Saskatchewan Country Music Association Awards

BY KHANG NGUYEN

It's not easy being a farmgirl and a musician, but after 29 years in the business, Moosomin's own Eli Barsi has been able to make a successful career out of it.

Originally from Kennedy, Barsi has been a professional musician, touring all over parts of Canada and the United States, and releasing 13 studio albums.

"I was just kind of born into it. As far back as I could remember I was learning songs and singing along with the record player."

Barsi grew up as a farmgirl, but was introduced to music at a very young age.

"My dad was very musical, but he was kind of done playing by the time I came along. He was a farmer, but he played a lot of instruments in his day."

"My dad had a huge record collection, and that was the music available to me. It was the old country and western music. Listening to the radio as I got older, I started picking up on things that I really liked and could identify with. I loved Emmylou Harris, Linda Ronstadt, and Dolly Parton. Those are still some of my favorites today. The people who inspire me and influence me the most are the ones with real talent, who play, sing, write, and entertain—the ones who can do it all."

Barsi is a self-taught vocalist and guitar player. At a young age she knew that music was something she wanted to pursue, but it wasn't until after high school that those thoughts became a reality.

"High school was when I thought I would pursue it, but at that time it was really hard to find any music schools or anything that I could further my education with music after I graduated. My parents knew that I wanted to play music, and they heard me and saw me singing everywhere for everyone. However they didn't think it was a viable career and thought that I should pursue something else."

Growing up as a farmgirl around cattle and horses, Barsi says that her second passion was with animals. Barsi left Kennedy to attend Lakeland College in Vermillion, Alberta to become a vet assistant.

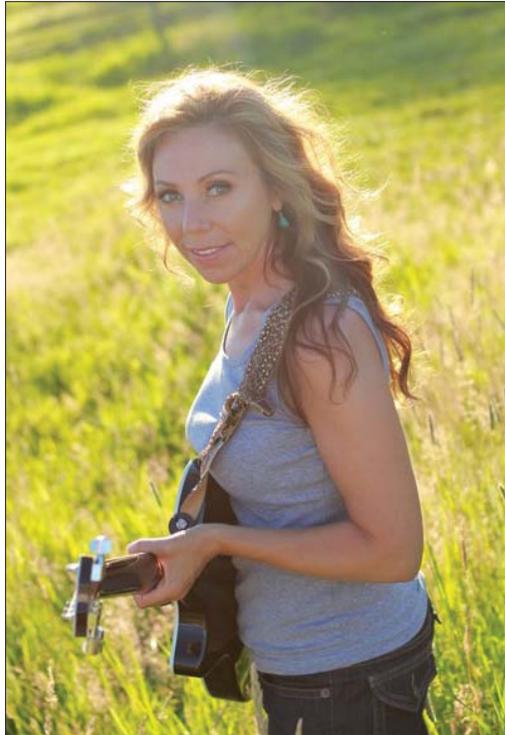
"I took my guitar, and it wasn't long before people knew that I liked to play music. I started playing around there, and I was getting this overwhelming response from strangers. When you sing around home for all of your life, everyone is supporting you and giving you a thumbs up, it's great, but they also know you and you've grown up there, so you get this unconditional support. When you leave and you start playing in front of strangers, and all of these people you don't know are giving you the thumbs up and they're telling you that they love what you're doing, that was a real eye-opener for me and it was the defining point where I realized that this is what I should be doing."

"I went to college for a two-year program, but I only went for one year. That was when I found my way into music. I might not have ever found my way if I didn't try to go and study something else for a bit."

Through playing at local bars and taverns, she had met other musicians who helped her with ideas and contacts to get her career started.

After 29 years, Barsi says that many challenges she faced early in her career are the same challenges that she faces today.

"It certainly is a challenge. For every 50 calls you make you might get one yes. That's never changed and it never will. There's always the challenge of staying fresh and making new material, yet staying true to your sound and what you believe in."



Farmgirl and country music star Eli Barsi has released 13 albums through her 29 year career.

Barsi's latest album, *Portrait of a Cowgirl*, marks the first time Barsi has written or co-written every song on an album.

"That was a goal at this point in my career. It was really important to me and I'm happy that I went this route. It took longer because I don't have time to sit down and write whenever I want, and I can't force it. It took almost two years to get all the songs finished."

"I feel that what comes from the heart, reaches the heart, and that's what I attempted to do with writing about stuff that I know and believe in. I don't think there is anything wrong with writing positive music and sending out a good message," Barsi said.

"Everything I write has to do with life experiences or stories I hear from friends. Everything on the new album in particular comes from somewhere. They're all true stories whether they're my stories, or a friend's story, but that's the best way I can deliver material. I'm not just a writer, I'm a performer too, and I want to make sure I can deliver it from the heart and make it mean something, and hopefully it means something to somebody out there."

This year Barsi is the recipient of the 2014 International Wrangler Award for Excellence for Outstanding Original Western Composition for *Portrait of a Cowgirl*. Barsi is the second Canadian to receive this honor, with Ian Tyson being the first. Barsi is nominated for seven Saskatchewan County Music Awards including Best Female Vocalist and Album of the year. Last weekend she attended the 18th Annual Will Rogers Awards in Texas where she was nominated for Best Female Western Artist.

"I'm really blown away and honoured. These nominations are just huge to me. It's nice to know that there is the acknowledgement that I am back here, and I'm working hard, and that I have music that the people want to hear. It's a great honour," Barsi says.

"The goals were never to win awards. That has never been a part of my goals. My favorite thing out of everything I do is playing live. I love to write, I love to record, but playing live is where I get the most joy—being around people and being able to reach out to people with my music."

Before the CDs and awards, the first 10 years of Barsi's career consisted of solely playing live.

"My dream for my entire life, as soon as I knew what Nashville was, was to go there. I realized that you didn't need to be invited to go—you just go. I played on the road for two years, and in those days it was a lot of work. I would play Monday through Saturday, and Sunday was my day to drive to the next gig. I did that for two years and saved all my money and drove to Nashville. In Nashville, I played there for a long time and made some great contacts. That's where I started honing my writing skills and getting into that scene."

"For 10 years I was on the road hoping that someone would discover me. I played every night with the hopes that someone was going to walk in and discover me and give me a record deal. After 10 years of playing and working hard, it didn't happen. I'm not one for quitting so I realized that I didn't need someone to find me and tell me that I needed to record—I'm just going to save my money and I'm going to go record."

Through Barsi's career, she met accompanist, manager, and husband, John Cunningham who is also nominated for two SCMA awards—Bass Player of the Year, and Manager of the Year.

"He's just so great to work with—driving the countless hours, setting up, making sure the sound is good and everything is right. He looks after all of that, which makes it so much easier for me to just focus on doing a good show. We spend so much time together travelling, at home, and on stage of course, so we're blessed that we get along, and so far it's worked out really great. I'm blessed to have him and I'm so pleased that he's getting that acknowledgement because he sure deserves it."

Besides a tour schedule that has her booked all the way to November, Barsi is writing new material for her next album that she hopes to release in 2016.

"It's basically more of the same. Carrying on and trying to stay as busy as I can."

"I really love it and it seems that this album has just breathed new life into my career and elevated me that much more. It gave me that drive to keep going, to look for new opportunities, and to continue to work hard."

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Plainview Colony student receives the gift of speech

Janae Waldner is a young student from Plainview Colony who was born with a condition that affects her physical stature and her ability to speak.

While Janae easily understands spoken language, she has a difficult time producing clear, intelligible speech.

This limits her ability to contribute to conversation and effectively communicate her wants, needs, thoughts, and ideas.

In order for Janae to be an active mem-

ber of her colony and her school community, she uses an iPod Touch equipped with Proloquo2go, a symbol supported communication app.

Through a generous donation from the Elkhorn Elks #381, and the Elks and Royal Purple Fund For Children, Janae was provided with a brand-new iPod Touch and speaker case for volume amplification.

Now that Janae has her own Speech-Generating Device she is able to com-

municate more effectively with her peers, colony members, and during community outings. Janae has become a proficient communicator using the Proloquo2go app. She enjoys sharing information about upcoming events and exciting news in her life. Janae's communication device has provided her with the simple human right of having a voice.

Kevin Tutthill of the Elkhorn Elks says the Elks were alerted to the need by member Bob Hackman, whose wife is an educational assistant on the colony.

Tutthill says hearing issues are a focus for the Elks.

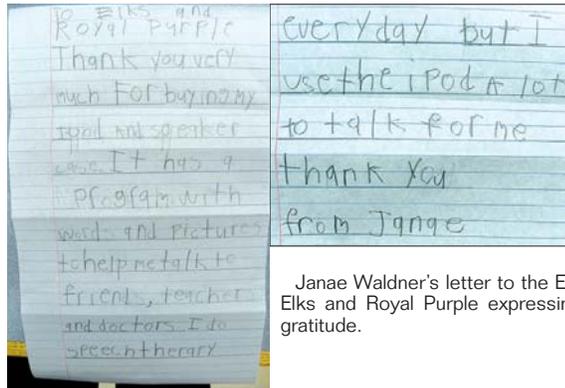
"The Elks and Royal Purple Fund for Children is our national charity, and that is the focus for the Elks. We have been able to help local children before, and it's pretty cool—it feels good to help. That day we went out and handed the little girl her ipod, she was so happy—she can talk and tell you about her little brothers.

"The parents were extremely happy and extremely proud.

"It was really awesome for the family."



From left, Deidre Hayward, Speech and Language Pathologist, Fort La Bosse School Division; Janae Waldner, Plainview Colony School; Bob Hackman, Kevin Tutthill, Elkhorn Elks # 381



Janae Waldner's letter to the Elkhorn Elks and Royal Purple expressing her gratitude.

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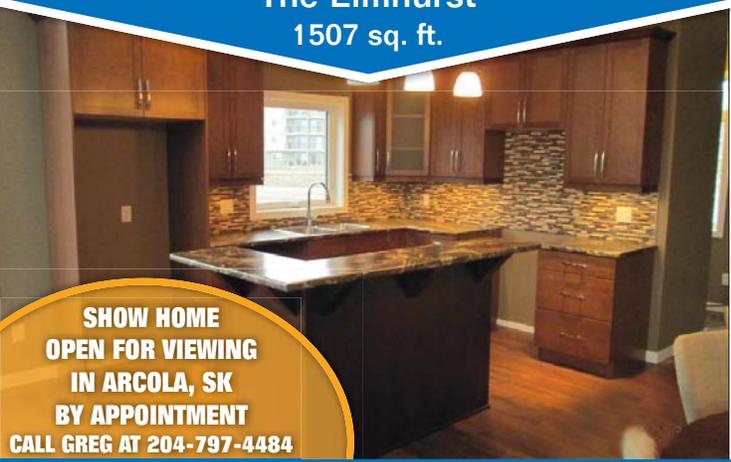
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Potash tax sharing Gov't rejects plea for changes

By KARA KINNA

The province of Saskatchewan has rejected a plea from Rocanville, Langenburg and Churchbridge to make changes to the Municipal Potash Tax Sharing formula and to the Municipal Potash Tax Sharing Administration Board.

In a letter dated March 6, the town of Rocanville was informed by Jim Reiter, the Minister of Government Relations, that "Upon careful consideration of your requests, government does not feel it would be prudent at this time to change the current process established for municipal potash tax sharing."

The letter also stated there would be no changes to the Municipal Potash Tax Sharing Administration Board, in which the towns were hoping they would have some urban representation.

"Based on your original inquiries in 2011, this was discussed by the Board, but no changes were recommended," read the letter.

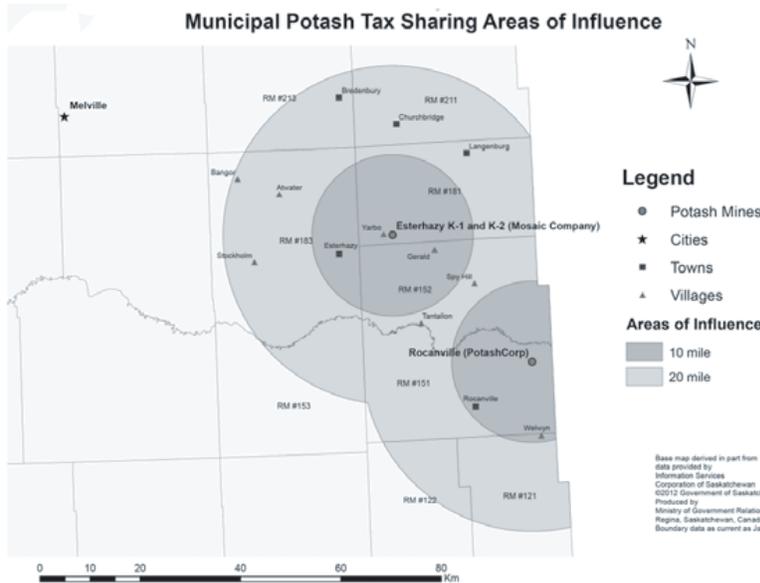
The letter was noted at a Rocanville town council meeting last week after Mayor Daryl Fingas, along with representatives from Churchbridge and Langenburg, met with Minister Reiter at the SUMA convention in early February to discuss their concerns regarding the way municipal potash tax revenue is shared, and giving urban municipalities representation on the Municipal Potash Tax Sharing Administration Board.

The towns began pursuing changes to the Municipal Potash Tax Sharing formula back in 2011. Under the Municipal Potash Tax Sharing act, rural and urban municipalities within a 20-mile radius of a potash mine receive municipal tax levies from that mine. Rural municipalities receive 90 per cent of the funds, while urban municipalities receive the other 10 per cent. The funds are distributed by a Municipal Potash Tax Sharing Administration Board.

The board is made up of two representatives nominated by the Saskatchewan Association of Rural Municipalities (SARM), and one representative nominated by the Minister of Government Relations.

The town of Rocanville sent a letter to the provincial government back in 2011 asking them to consider changing the 90-10 split to give urban municipalities a larger share, and to consider giving urban municipalities some representation on the board.

Fingas says the 90-10 split always seemed unfair to the towns. In 2013, the town of Rocanville received \$156,707 from potash tax, less than the RM of Moosomin, which received \$186,058. The RM of Rocanville received \$1,293,845.



The above graphic shows the municipal potash tax sharing areas of influence around Potash Corp Rocanville and Mosaic Esterhazy.

The biggest recipient is the RM of Spy Hill, which contains no potash mines, but is within 10 miles of two. It received \$1,745,240 in potash tax in 2013.

He adds that the towns have incurred extra infrastructure costs as they tried to keep up with housing projects that were needed as PotashCorp Rocanville underwent a \$2.8 billion expansion.

"Years ago we looked at the potash tax revenue sharing, and we just wondered why," Fingas says. "You always saw the figures that everyone got, and the RMs got one heck of a pile of money, and we wondered why. We know that the potash mine's out there, but the majority of the people live in the towns—not everybody, but a lot of people do."

"When there's an expansion, we've got to put out money to do new developments, and encourage more people to live here and provide for them. So we just figured that we would go and ask the minister if there could be any changes.

housing and all the people.

"In 2011 we met with the minister. It was Daryl Hickie at that time, and we had a good conversation with him. At that time they said they'd take our concerns back to the table and they would discuss it and see what they could come up with."

However, after a few years passed and the town heard nothing back, Fingas said the town decided to write to the government once again.

"We had a new minister of government of relations, Jim Reiter... and we brought it up here last again. We inquired if they were going to do anything."

"They said they would set up a meeting again because of the new minister, so we did that at SUMA. We met with him, and Churchbridge and Langenburg reps came to the meeting. We had a good discussion."

Fingas says even a small change in the tax sharing would have helped towns alleviate some of their infrastructure costs.

"Every year we've got

to cover the payments for these lots. We do get our money back in the end when we do sell them, but we put out a lot of money we don't have to make sure we have this infrastructure there to allow people move into town, and it's mainly the interest costs because we have to borrow."

"We looked at the 90 per cent and the 10 per cent

and figured it didn't have to be much more of a split, but a little bit more. We're always looking for money for things like that. A few more per cent, another five percent or 10 percent would have gone a long ways."

Fingas says that as stakeholders, the towns have always considered the make-up of the Municipal Potash Tax Sharing Administration

Board unfair.

"I don't think that was ever fair," he says. "There should have always been representation from the towns and that was one thing we mentioned too, but they never gave any answer to us at our meeting. There are three on the board and they're all RM people, and there's no representation from towns."

Fingas says the meeting at SUMA was a positive one, but he's not surprised by the outcome.

"We had good discussions with them. They were open for anything we had to say," he says. "It was a great meeting. Everyone got to say what they wanted and they took our concerns, and we got this letter back now."

When we finished the meeting, they pretty well said they don't want to stir the pot. When we first brought this up years ago, the RMs were disappointed in what we were going for and this time around I think maybe the government knows that too.

"After three years passed and nothing happened, we didn't expect too much at this meeting. We figured they had made up their minds a few years ago, that's why we didn't hear anything back. But we just wanted to bring it up again. Seeing there was a new minister, we thought we would be able to change a few things, but not according to the letter."

Continued on Page 26

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Focus on Agriculture

The rise and fall of the Cockshutt empire

BY CHRISTALEE FROESE
The name Cockshutt is a familiar one on the prairies. In the late 1800s, this company brand could be found on horse-drawn carts, plows and discers. By the mid 1900s, the Cockshutt name was on combines, war planes, truck bodies and the groundbreaking Cockshutt 30 tractor.

William H. Cockshutt (Bill) witnessed much of it. As a boy living in Smiths

Falls, Ontario in the late 1930s, Bill watched as the Cockshutt company evolved from a small foundry that made plows to a multi-million-dollar entity that made bomber fuselages during WWII, manufactured Canada's first widely used tractor and was the originator of the Live Power Take Off (LPTO) system. "When I was 11 or 12, the factory was in our back

yard," says Bill, who is now retired to Wolseley, Sask. with his wife Helen.

"I would throw my books in the door and I would wander through the factory to watch the manufacturing process."

The Cockshutt implement story starts in 1877. That's when James Cockshutt, Bill's great uncle, founded a small manufacturing company in Brantford, Ontario called The Brantford Plow

Works.

James, a young mechanic backed by his merchant father Ignatius Cockshutt, made inroads in western Canada by creating the first plows designed specifically for breaking prairie sod. The revolutionary horse-drawn Brantford Gang Plow had three wheels, each with its own adjusting lever for better leveling and depth control, as well as the first-ever sulky attachment so the farmer could be seated.

"It was a tricky job to make a sand mold and pour such a large casting in a small foundry, but they did it," writes Bill Cockshutt in his book About Cockshutt.

The successors to The Brantford Plow Works

was The Cockshutt Plow Company (1882) and the Cockshutt Farm Equipment Co. Ltd (1951).

The business philosophy, developed by James and carried throughout the 85 subsequent years of company history, hinged on the concepts that 'a satisfied customer is your best advertising' and 'keep some money in reserve for a rainy day, so you won't have to borrow money.' (About Cockshutt, page 9).

By the 1930s and 1940s, the Cockshutt Plow Company was making everything from disc plows, seeders and swathers to automobile bodies and aircraft parts. Bill, who is now 85 years old, remembers the sensation of walking into

the foundry to this day.

"The iron would be bright red, hot and steaming. It was almost fierce or frightening when they poured the hot metal into molds of sand, but when it cooled they took the sand off and you ended up with a part of some kind like a transmission case."

In 1947 Cockshutt became the first company in Canada to design and build a tractor which achieved marketing success. The Cockshutt 30 was the envy of North American tractor builders who rushed to copy the revolutionary industry-changing LPTO feature. The tractor, priced around \$1,500 U.S. at the time, was marketed aggressively under the Co-op name in the north-eastern United States.

Bill Cockshutt writes in his book: 'By the close of 1948 this full-fledged farm equipment company and fast-growing truck manufacturer had far more to offer than plows and tillage tools. They had excellent combines and tractors, and a revitalized marketing team.'

Employment at the company was at 4,200 (down from a wartime high of 5,000), with the Brantford factory covering 50 acres which featured a million-square-foot of manufacturing floor space. The net operating profit for the year was \$1,890,619 with the total assets of the Cockshutt Farm Equipment Co. Ltd. being \$20,013,408.

At this time, Bill Cockshutt was a 20-year-old engineering student at Queen's University in Kingston, Ontario. His family's company was being operated by Bill's uncle, C. Gordon Cockshutt.

"My uncle said 'you're not doing very well at university, so why don't you get out of there and go to work, in fact, you can start now,'" recalls Bill.

That's when Bill Cockshutt's marketing career began.

Continued on Page 13

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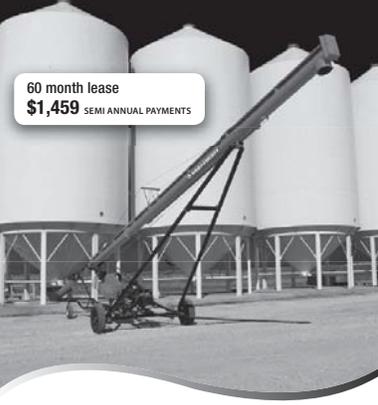


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Focus on Agriculture

125 year anniversary for T Bar K Ranch

BY KHANG NGUYEN

Located on Highway 9, 11 miles west of Wawota, the Dorrance family operates their 21 quarter ranch, and have been for the last 125 years.

This year marks the 125th anniversary of T Bar K Ranch which has seen five generations take part in the family business.

Kevin has been working on the ranch for all his life, driving tractors by the age of 10. The ranch focuses on purebred cows, handling about 225 red angus, and horned herefords at the ranch.

"For the longest time in the '50s, my dad and his brother took over from grandpa. They farmed together until 1983. Dad and I farmed together since '83, and I bought him out in 2004," said Kevin.

"Four brothers came over from Europe. Three of them went to the States and my great-grandfather came West. His first homestead was five miles south and east of here, in 1887. He moved up here in 1889," said Kevin.

Joseph Dorrance was the first generation to have settled in the location where T Bar K Ranch is today. From there came Stanley Dorrance, who started ranching purebred herefords in 1921. Kevin's father Tom Dorrance was the next generation. Tom and wife Irene still reside on the farm.

"They don't do any of the physical work anymore, but they're always here for moral support and looking after the kids when we're doing stuff," Kevin said.

Kevin and Kim are the fourth generation to have run the cattle farm and their children Jordan, Sydney, and Brock are the fifth generation to be on the historic farm.

"They're just getting to that stage now," says Kim. "They have had some show cattle, but when it comes to the actual farm work, they don't do a lot yet. When they have their cattle out for shows, they have to be out working on them. It's not our job, that's their job."

"They're with us when we're outside working. On the processing days, sometimes they'll work the chute, or write numbers down or something like that, but they're not in the line of fire that way yet," she says.

"But in a couple of years they will be," Kevin added.

"I think that's what agriculture has been really good at. You can raise children that have to be accountable. They have to be outside and they have to feed the cattle. They have to have work ethic, and there's certain stuff that they just have to do," said Kim.

Both Kevin and Kim were active in the 4-H club and Junior Hereford Association at a young age.

"We both see the value of 4-H and agriculture youth programs, and the experiences, and life lessons they provide. It's what helped kickstart our passion for the cattle industry, and we are still big supporters of the programs," Kim said.

The three children are also involved with the Wawota 4-H Beef club which Kevin and Kim lead.

"I'm from Ontario originally, and I served on the council for the Canadian Junior Herefords with Kevin's brother. My brothers and sisters knew Kevin, but we were provinces away. That's what the cattle industry is—it's like one big family across the country," Kim said.

Ranching has changed drastically over the years, says Kevin, but the family continues to try to keep up with the times.

"It's getting harder and harder now to find those multigenerational ranches because farming has been bought up and farms have gotten bigger as things progressed," says Kim.

"We've had to get bigger, and the margins have gotten smaller. We're doing more work, and we've also tried to stay advanced in the technology. We've had to learn things and how to do things in less time. Kevin and I used to be able to handle it all together, but now agriculture has been forced to get bigger to stay viable," Kim says.

"There's nothing better than reading someone else's article on the stuff that didn't work for them, and stuff that did work for them. Now you know what not to do, but also pick up the things that worked." Kevin says.

"We've always been progressive, and we've always been aggressive in what we do so we try to stay on the top looking after that aspect." Kim says.

Continued on Page 12

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SPRING 2014 AUCTIONS

APRIL 12: George Loeppky, Agnes Klassen, Fred Dunn, and the Rodger Lilly estate farm auction at the Loeppky Farm Stephenfield MB. Two teams of horses with some horse equipment, tractors, Ford 8700, 7710, IH 3088, Case 400 w/ loader, IH ton truck and low mileage 98, Dodge pickup.

APRIL 15: 5 pm in Winkler for Helen Rempel. 1998 one owner Ford F-150 regular cab. 4.6 automatic only 64,000 km always shedded and good tools and household.

APRIL 17: R. A. Dyck Farms Starbuck MB, Large farm auction, 1995 Case IH Steiger 9270 IHC B-275 diesel utility tractor, Allis 7045, Case DC Antique, CIH 8010 combine, 8820 swather, 2006 model 2062 Macdon 36 ft Flex head. 2004 Freightliner tandem grain Truck 425 hp, 1998 Maple Leaf truck, Concord air seeder 37 ft, 3 twister 6000 bu, hopper bins w/ air.

APRIL 19: Vic Giesbrecht Oakville MB, Tractor Ford Versatile, 9680, IHC 1086 only 4427 Hrs, CIH 1688 Combine, 2600 E, hrs, 1998 MacDon 2930 swather 22 ft, 1997 Bourgault 8810 seeder, 40 ft w/ 2320 tank.

APRIL 24: Dean Simonson estate Fannystelle, 2002 CIH Steiger, STX375, standard shift 3590 hrs, 2003 CIH MX 210 FWA, 4270 Hrs, w/ CIH LX192 loader, trimble Auto steer, 2005 CIH 2388 Combine, 880 sep. hrs. two 30 ft. flexheaders, two MacDon 9200 and 2920 swathers, 30 ft. Good trucks 05 Ford F-150, two Freightliners 2000 and 96 W/ newer grain bodies, sprayer tender Ford 9000, 66 Mercury 1 ton, 4710 Concord air seeder with 2300 tank, see www.billklassen.com for complete listing.

APRIL 25: Clare and Sandra Halstead south of Starbuck, Case 2670 tractor, 79 IH 9300 diesel tandem grain truck very low miles. CIH 1680 combine, Westward 7000 swather Concord 3310 seeder.

APRIL 26: Fred and Helen Rempel sw Elm Creek, CIH Steiger 9130 4 wheel drive, MF 1135 W/3pth, 3 older trucks, NH TR96 combine, John Deere 4 row 36" corn head only done 1000 acres, JD 925 Flex head, CI 722 swather, Bourgault 24 ft FH424 Air seeder, full line

MAY 2: at 7 pm Judy Reimer, selling at Auction Farm 297 acres with very good buildings 1 mile south of Winkler on Hwy 201. See www.billklassen.com

MAY 3: Aime & Louise Badiou Notre Dame, farm auction CIH 7140 fwa, IH 624 diesel. Versatile 276 bi-directional showing 2610 hrs, loader, dual pto, & 3pth, CIH 1680 combine, large shop of wood and metal working tools.

MAY 10: Judy Reimer Sundown large construction and some farm equipment

MAY 17: Garry & Bonnie Palmer Farm Roseau River MB,

For all our auction information see www.billklassen.com. We are presently working on our Spring 2014 auction catalog, which goes to 30,000 farms in Manitoba and Sask.
Bill Klassen Auctioneers 204 325 4433, cell 204 325 6230

Focus on Agriculture

Sask wants tougher rail legislation yet

Saskatchewan is urging a federal committee to toughen legislation aimed at clearing a rail bottleneck that has left grain sitting in bins across the Prairies.

The province has made a written submission to the House of Commons Standing Committee on Agriculture, which is reviewing the proposed law introduced last month.

It would impose daily fines of up to \$100,000 on railways should they fail to double the volume of grain shipments to 11,000 cars a week.

Saskatchewan says that should be bumped up to 13,000 cars a week and the penalty should be increased to \$250,000 a day.

Agriculture Minister Lyle Stewart also wants the committee to remove a clause that would see the legislation end in August 2016.

He says that doesn't provide long-term security to the industry.

Both Canadian Pacific and Canadian National Railway have blamed abnormally cold weather for much of the slowdown in shipments.

CN said earlier last week that it is making progress to meet the government's target of increased grain shipments. The country's largest railway said it provided 5,102 hopper cars for loading last week—which it said is the most in its history at this point of the season.



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UNRESERVED RETIREMENT FARM AUCTION

for HAWARDEN FARMS LTD. - BILL & LUCY ELLIOTT
of PIPESTONE, MB. - MONDAY, APRIL 14TH at 11:00 A.M.

DIRECTIONS: From Virden, MB (Jct #1 & #3): 31 kms South on #83. West 1 km to sale site on South Side. Watch for signs.
From Pipestone, MB (#2 & #83): 2.5 Kms North on #83. West 1 km to sale site on South Side. Watch for signs.

TERMS: Seller has agreed to offer terms on the JD 9860 Combine, the Westward M100 Swather, and the JD 635D header. Terms are: 25% down sale day by way of non-refundable deposit. Balance due on or before August 1, 2014 by certified cheque payable to Hawarden Farms Ltd. Units will stay in possession of seller until paid in full. Purchaser must insure units at time of sale.
For online bidding at this sale visit www.fraseronlineauctions.com



TRACTORS: 1998 JD 9200 4WD Tractor 310HP w/3535hrs Showing, (1 Owner) Zero Hrs on Green light Inspection) *1984 JD 4250 2WD Tractor 120HP w/5298 Hrs Showing (130Hrs since Green light Inspection).

HARVEST EQUIPMENT: 2007 JD 9860 STS Combine w/JD 615P Pick-up, 375 HP (147hrs on Green light Inspection) *2009 35' JD 635D Hydra Float Draper Header w/transport *2009 Westward M100 Swather w/30' MacDon D50 Header, 160 Header Hrs *S/A Header Transport *8' Inland Metal Swath Roller. **SEED**

& TILLAGE: 2008 40' Bourgault 5710 Series II Air Drill w/9" Spacing, 330lbs Trips, Midrow Banders, 3" Mounted Packers, Dbl Chute, (1 Owner) *2008 Bourgault 6450 Air Cart w/4 compartments dual fans, Variable rate controls, 1 Owner) *1999 70' Degelman 7000 Strawmaster Heavy Harrows (1 Owner) *41'

CCIL 807 Tillage w/3 Bar Harrows *29.5' Ezee-On Tandem Disc *90' Summer PT Sprayer w/850 gal Poly tank *67' Herman Harrow Bar *Degelman Ground Drive Rotary Stone Picker *Anhydrous Knives (Knock-On-Nickel). **TRUCKS & TRAILER:** 1997 IH Eagle 9200 T/A w/20' Cancade B&H, 13 Spd Trans, Cummins M11 Plus Engine, 370 HP, SAFETIED, (New Box & Hoist put on in 2004) *1992 18' Cancade T/A Grain Pup Trailer, SAFETIED (New Box in 2003) *1987 Ford L9000 T/A w/20' Cancade B&H, 3406B 400 HP Cat Eng, SAFETIED (New box in 2003) *1972 Dodge 600 Tag Axle Truck w/18' B&H *1982 GMC 1500 4x4 Reg Cab *Black 1/2 Ton (Info to come) *4 Wheel Farm Wagon w/ oil pipe bale deck *11R22.5 Truck Tire *9.00 - 20 Truck Tire. **GRAIN HANDLING & AUGERS:** 2005 Brandt 5000 Grain Vac w/1000 PTO *2007 13'x70' Buhler/ Farm King PTO Swing Auger w/hyd mover on hopper, hyd hopper winch, reverser, full bin sensor *2009



8"x48' Brandt Auger w/Brandt Track Mover Kit, 27HP Kohler Pro Engine *10' Hyd End Gate Cross Auger for Truck (Bring grain to side of truck when have pup on) *Wheatheart Bin Sweep *Kendon Hopper Wagon Approx 200 Bus Cap *Poly Hoppers *Bin Probe *Flexi-fingers. **SHOP ITEMS:** 6.5HP Magna Force Air Compressor *Propane Heater

*Pressure Washer w/Honda Eng *Oxy/Acetylene Torch with Cart *Booster Cables *Impact Wrenches *8Gal S/S Shop Vac *Extension Cords *selection of farm related Hand tools *Floor Jack *Bottle Jacks. **TANK & PUMPS:** Skid Tank (125 gal) w/12 Volt Pump & Meter *Sotera Chemical Pump w/ Meter *(2) Barrel Pumps *Floating Slough Pump - Tecumseh Eng *12 Volt Fuel Pump. **ASSORTMENT OF MISC ITEMS:** *Yard Sprayer *PTO Drive Grass/Fert Spreader *(4) Motorola Programmable FM Radios *(1) Motorola Base Station *4 Shelf 10' HD Shelving w/ Misc Steel Cut Offs *Aeration Tubing *Ladder *Grain Shovels *Tow Ropes - Straps *Refillable Fire Extinguisher w/Air Valve *Logging Chains *Roller Chain *Steel *selection of farm related misc items.



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for RICHARDSON BROTHERS FARMS
of MINIOTA, MB. - WEDNESDAY, APRIL 23RD at 12:00 NOON

DIRECTIONS: From Jct #83 & #24 Hwys (Just South of the town of Miniota, MB). East on #24 Hwy 5 kms to Rd 153W. North on Rd 153W 4.5 kms. Turn west into sale site. Watch for signs.

ORDER OF SALE: There is very little small selling so please plan to be at sale prior to noon to get your bidding number.

AUCTIONEER NOTES: The Richardsons have sold their land and are now retired from farming. Oils and filters in the major equipment will be changed before the sale. Good maintenance was a big part of the Richardsons' operation and oil changes on the equipment were always done every 100 hrs or every fall whichever came first. Equipment was always put away with fresh oil. Plan to attend this sale!



TRACTORS: *1993 CaseIH 9280 4WD 375 hp w/4 Remote Hyd, Return Line, Quad Range Trans, 6188 Hrs Showing, 710/70R38Duals, EZ-Steer System, (Approx 400 Hrs on Injectors) s/nJCB0030928 *1977 JD 8430 4WD 178 hp w/3 Remote Hyd, Return Line, 1000 PTO, Quad Range Trans, 9363 Hrs Showing, Diff Lock, Decelerator, 18.4-38 Duals, s/n4377 *1984 Case 2294 2WD 131 hp w/2 Remote Hyd, Dual PTO, Pwr Shift Trans, 18.4-38 duals, 7010 Hrs Showing, s/n9932802 *1979 Case 2290 2WD 130 hp w/standard, 2 Remote Hyd, Dual PTO, 5010 Hrs Showing, 18.4-38 Duals, s/n8836416. **INDUSTRIAL:** *Case 780 2WD Loader Back Hoe w/Extend-A-Hoe, Clam bucket on Loader, Toothed Bucket on Hoe, 336 Turbo engine, 4 Stick controls, 4420 Hrs Showing. **HARVEST EQUIPMENT:** *2004 MacDon 8140 Harvest Pro SP Swather w/25' MacDon 972 Header, Pick Up Reel, DBL Swath, 1143 Hrs Showing, 932 Cutting Hrs Showing, s/n59249 *1993 25' MF200 SP Swather w/UII Pick Up Reel, 1423 Hrs Showing, s/nB28025 *1987 JD 8820 Titan II SP Combine w/Air Foil Sieves, Chopper, Long Auger, 3357 Hrs Showing, s/n620748 *1983 IH 1460 SP Combine w/IH810 Header, Melroe 388 Pick Up, 3398 Hrs Showing, s/n42303 *30' JD 230 Straight Cut Header w/Pick-Up Reel, 4 Wheel Transport, s/nR611733 *18' IH Straight Cut Header w/Pick-Up Reel, (Fits 1460) *8' Douglas Poly Swath Roller. **SEED & TILLAGE:** *2010 72' Summers Heavy Harrows s/n11397 *39' Morris Maxim Air Drill w/Springfield 180 Bus Seed Tank & 1450 Gal Liquid Cart, John Blue Liquid Pump, 2" Liquid fill Pump, 7.5" Spacing, Rubber/Steel Packers, s/n3900003932 *27' CaseIH 5600 Chisel Plow w/3 bar Flexi-Coil Harrows *14' Morris TD-81 Tandem Disc w/Smooth Blades, s/n81-266 *60' Morris Hyd Harrows *Degelman Ground Drive Rotary Stone Picker s/n6918. **TRUCKS & TRAILER:** *1993 Western Star Day Cab Highway Tractor w/Detroit 450HP Engine, 13 Spd Trans, Engine Brake, 24.5 Rubber, 371,427 kms Showing, s/n2WKRDCXF6PK931166, SAFETIED *1992 40' Load King T/A Double Hopper Grain Trailer w/Roll Tarp, 24.5 Rubber, s/n2L9DT4224JN004394, SAFETIED (All Aluminum Grain Tanks) *1975 GMC 9500 T/A w/18' B+H, Detroit DSL Eng, 9 Spd Trans, 231,435 Miles Showing, s/nJH905V563099, SAFETIED *1976 GMC 6500 S/A w/15' B+H, 5+2 Trans, 366 Gas Engine, 65294 Miles Showing, s/nTCE676V558465. **GRAIN HANDLING EQUIPMENT:** *2007 Brandt 5000 Grain Vac w/1000 PTO, s/n79303 *10'x60' Farm King PTO Swing Hopper Auger, s/n21500402 *8'x1600 Sakundiak PTO Auger *7'x1400 Sakundiak Auger w/11 HP Honda Eng *8' Johnson Transfer Auger *Bin Sweep. **ASSORTMENT OF MISC ITEMS:** *Powermate Portable Air Compressor *Shop Vac *(2) 1250 Gal Poly Liquid Fert Tanks (Green) *Small Assortment of Farm Related Tools & Misc.



TRACTORS: *1993 CaseIH 9280 4WD 375 hp w/4 Remote Hyd, Return Line, Quad Range Trans, 6188 Hrs Showing, 710/70R38Duals, EZ-Steer System, (Approx 400 Hrs on Injectors) s/nJCB0030928 *1977 JD 8430 4WD 178 hp w/3 Remote Hyd, Return Line, 1000 PTO, Quad Range Trans, 9363 Hrs Showing, Diff Lock, Decelerator, 18.4-38 Duals, s/n4377 *1984 Case 2294 2WD 131 hp w/2 Remote Hyd, Dual PTO, Pwr Shift Trans, 18.4-38 duals, 7010 Hrs Showing, s/n9932802 *1979 Case 2290 2WD 130 hp w/standard, 2 Remote Hyd, Dual PTO, 5010 Hrs Showing, 18.4-38 Duals, s/n8836416. **INDUSTRIAL:** *Case 780 2WD Loader Back Hoe w/Extend-A-Hoe, Clam bucket on Loader, Toothed Bucket on Hoe, 336 Turbo engine, 4 Stick controls, 4420 Hrs Showing. **HARVEST EQUIPMENT:** *2004 MacDon 8140 Harvest Pro SP Swather w/25' MacDon 972 Header, Pick Up Reel, DBL Swath, 1143 Hrs Showing, 932 Cutting Hrs Showing, s/n59249 *1993 25' MF200 SP Swather w/UII Pick Up Reel, 1423 Hrs Showing, s/nB28025 *1987 JD 8820 Titan II SP Combine w/Air Foil Sieves, Chopper, Long Auger, 3357 Hrs Showing, s/n620748 *1983 IH 1460 SP Combine w/IH810 Header, Melroe 388 Pick Up, 3398 Hrs Showing, s/n42303 *30' JD 230 Straight Cut Header w/Pick-Up Reel, 4 Wheel Transport, s/nR611733 *18' IH Straight Cut Header w/Pick-Up Reel, (Fits 1460) *8' Douglas Poly Swath Roller. **SEED & TILLAGE:** *2010 72' Summers Heavy Harrows s/n11397 *39' Morris Maxim Air Drill w/Springfield 180 Bus Seed Tank & 1450 Gal Liquid Cart, John Blue Liquid Pump, 2" Liquid fill Pump, 7.5" Spacing, Rubber/Steel Packers, s/n3900003932 *27' CaseIH 5600 Chisel Plow w/3 bar Flexi-Coil Harrows *14' Morris TD-81 Tandem Disc w/Smooth Blades, s/n81-266 *60' Morris Hyd Harrows *Degelman Ground Drive Rotary Stone Picker s/n6918. **TRUCKS & TRAILER:** *1993 Western Star Day Cab Highway Tractor w/Detroit 450HP Engine, 13 Spd Trans, Engine Brake, 24.5 Rubber, 371,427 kms Showing, s/n2WKRDCXF6PK931166, SAFETIED *1992 40' Load King T/A Double Hopper Grain Trailer w/Roll Tarp, 24.5 Rubber, s/n2L9DT4224JN004394, SAFETIED (All Aluminum Grain Tanks) *1975 GMC 9500 T/A w/18' B+H, Detroit DSL Eng, 9 Spd Trans, 231,435 Miles Showing, s/nJH905V563099, SAFETIED *1976 GMC 6500 S/A w/15' B+H, 5+2 Trans, 366 Gas Engine, 65294 Miles Showing, s/nTCE676V558465. **GRAIN HANDLING EQUIPMENT:** *2007 Brandt 5000 Grain Vac w/1000 PTO, s/n79303 *10'x60' Farm King PTO Swing Hopper Auger, s/n21500402 *8'x1600 Sakundiak PTO Auger *7'x1400 Sakundiak Auger w/11 HP Honda Eng *8' Johnson Transfer Auger *Bin Sweep. **ASSORTMENT OF MISC ITEMS:** *Powermate Portable Air Compressor *Shop Vac *(2) 1250 Gal Poly Liquid Fert Tanks (Green) *Small Assortment of Farm Related Tools & Misc.



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Focus on Agriculture

Bull sales are top priority for T Bar K Ranch

Continued from page 9

BY KHANG NGUYEN

"We're busy running kids to sports and everything else. The cattle industry has gotten to be a lot more computerized and technical. We're on YouTube and Facebook now. There are different things that you have to market your animals so that falls onto us," Kim adds.

Kevin says that he has considered other careers, but says ultimately, he is a rancher.

"I'd like to try something else," he says, laughing. "When I'm out there in minus 50 weather and I'm trying to keep the tractors running, and the water bowls are freezing up, and I'm calving cows, I'm thinking, 'Man, there are a lot of jobs that are inside that could be a whole lot easier than this.'" Kevin says.

"It's something you got to like," he says. "They say that the average life span of a pure bred breeder is five years. They either find that they don't like it, or they can't do it, then they move onto something else."

"We've got to meet a lot of people and see a lot of the country through this. If we were raised somewhere else, we would have missed all of those advantages. That was some of the stuff that drew you into it. You've met so many contacts and people through the business," said Kevin.

The Dorrance family plan on celebrating their 125th anniversary with a family function in August.

The Dorrance family ranch have been involved with Saskatchewan agriculture for 125 years. They have won many awards and have been recognized nation wide as one of the premier cattle breeders.

In 2012, T Bar K Ranch was named Canadian Red Angus Purebred Breeders of the Year.

The Dorrance family are one of only two families to have exhibited at every Agribition since inception, winning many breeder and exhibitor awards over the years.

This year, the ranch raised the Reserve Champion Red Angus Bull and won Champion Horned Hereford Bull Calf.

Despite their success in the show ring, T Bar K Ranch prefer to concentrate on the commercial sales and production of sound and functional bulls.

"We feel that when you show at Agribition you know that you are competing against the best cattle that Canada has to offer, and that allows you the opportunity to compare programs and ensure you are producing top-quality cattle. Agribition is the premier event for livestock in



5th generation Dorrance rancher, Brock, feeding a horned hereford at T Bar K Ranch.

Canada. Agribition is the show that puts you in touch with producers locally and around the world commercially and pure-bred. We feel it is a must for T Bar K Ranch to exhibit their seed-stock at Agribition," Kim says.

Kevin and Kim are currently in the busiest time of the year preparing for their sixth annual bull sale on April 10.

"For the last three weeks we've been either clipping bulls, or taking videos, or picturing them. We've been calving cows, so that entails feeding in the morning, bedding, checking them through the day, get up a couple of times a night in case there are issues, or if it's too cold you got to put them in." Kevin says.

The calving process takes about three weeks, says Kevin.

"We don't calve as soon as some pure bred guys. Our big crop of calves is in March. We have a bit of a break, and then we calve a set of cows in May, and then we sell the bulls as two year old bulls."

The bulls are fed hay along with a high roughage ration pellet made with a mineral pack and rumensin.

"You got to keep those cattle really sound to make sure they last. Looking after them is a big part of it too, but they have to be structurally sound. They have to be made right. If you got animals with poor udders and

bad feet, they're no good to anybody. If you start getting a reputation of that, you won't be in the business for very long," Kevin says.

"We bale graze all winter—I don't want to see the cows in the winter time. I just rotate them through different sections of bales out in the fields . . . they have a lot of capacity to them, and they have to have good feet and legs so they can travel. Temperament is another key issue. Cattle have to be relatively quiet. You don't want a bunch of high strung cattle, because then it makes it really tough to work with them."

"To build a cow herd, you don't want one to be really high producing and then three years down the road, her udders are either blowing up on her, or her feet are gone, and then you have to ship her. You haven't made any money off of her yet. You have to have cows that will last eight, ten, 12 years, and then you're actually making some good money. If they don't reproduce, there's no money," Kevin said.

Breeding cattle has changed over the years with artificial insemination and embryo transplants.

Over the years, T Bar K Ranch has sold live cattle, semen, and embryos to countries such as Australia, Denmark, Russia, Sweden, Brazil, The Czech Republic, and the United States.

"We do embryo transplants and artificial insemination just so we can use some different genetics," Kevin says. "It's getting now that you can buy sex semen. If you want to try to have male calves or female calves, you can buy semen in the sex of male or female."

Genomics has been another advancement that T Bar K Ranch have had to adjust to in order to stay successful.

"You're taking hair samples from an animal and it will tell you if the animal has a high heredity of bigger rib eye, and all of its traits. Now with genomics, you don't have to even physically see it, your forms are telling you the genomics of this particular animal."

"I'm not totally sold on it yet, but it's relatively close. At least that's another tool," he says.

"It's all right that way, but these cattle still have to be sound and functional. They still have to have good feet and legs, and a sound udder. They have to be well

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Focus on Agriculture

The rise and fall of the Cockshutt empire

Continued from page 8
 "It was a magical time because our products were so good that they did a superior job. It was nice to work with a farmer on a combine in the field and show him how to get a cleaner sample in the tank."

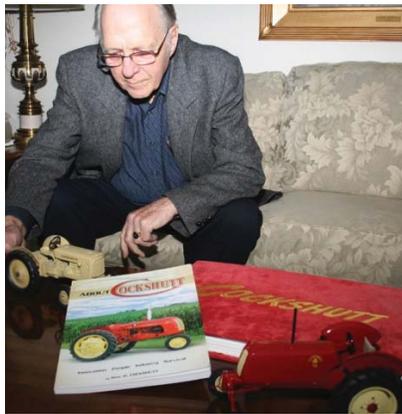
Bill rose in the ranks of the Cockshutt sales team, eventually becoming Branch Manager based in Kansas City, Kansas, USA. In 1958, he married the love of his life, a Saskatchewan girl from Wolseley.

In 1962 the company was flourishing with Bill's uncle Gordon as president and Bill's dad, William Ashton Cockshutt, being the president of a subsidiary company called the Brantford Coach and Body Company.

And then disaster struck, swiftly and unexpectedly.

An unknown group, identified only as a British mercantile bank called English Transcontinental, was buying up considerable amounts of Cockshutt stock on the open market. This did not alarm Cockshutt's executive team as it appeared to be in the company's best interests.

"My uncle and board of directors thought that it was a wonderful idea - here's an English bank that wants to put money into Canada. And then we found out that they were not who they said they were."



Bill Cockshutt at home in Wolseley

English Transcontinental turned out to be front men for an American financial group whose business process was to buy and dismantle companies.

"It happened so suddenly that nobody knew what was happening until they arrived on the scene and said, 'we own one-third of your company.'"

For a family that had worked for generations to build its namesake company into a profitable and well-respected organization, the decimation of Cockshutt

Farm Equipment Co. Ltd. was devastating. The death knell was not only for the company, but for many careers and several of the family members themselves.

Eight years after the hostile takeover, the Cockshutt company name was changed to White Farm Equipment and by the 1970s, White had gone bankrupt and the massive manufacturing centre in Brantford disappeared.

While Bill too was devastated by the death of Cockshutt, the writing of his book helped to restore

his sense of pride in the accomplishments of one of Canada's most innovative agricultural equipment companies.

"I'm proud of the fact that my family and myself were involved in making good products that did a lot for western farmers, for Brantford, for Canada and for agriculture as a whole."

Bill was able to retain financial records of the company's long-time operations plus other company documents.

"The financial trail shows that they conserved cash and didn't go to the banks for money so that they could develop new products without having to pay interest."

Bill says it was important for him to preserve his family's history, and the history of one of Canada's most important manufacturers, in the form of a factual book. About Cockshutt contains not only the written history, but the visual story in the form of posters, drawings, letters, advertisements and photos.

"I'm hopeful that I'm making a contribution to history for future generations so they understand what Cockshutt did and the part it played in the agricultural and business development of Canada."

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Focus on Agriculture

Seed Hawk: global success leads to expansion

BY KHANG NGUYEN

Air-seeding equipment manufacturers Seed Hawk from the small community of Langbank, Saskatchewan, has been recognized globally as the leaders in zero-till seeding for the last 20 years.

Success came to the company as it began manufacturing zero-till seeders—a new concept to farmers 20 years ago.

CEO and President Peter Clarke says that Seed Hawk has focused on zero-till seeding because of the agricultural benefits it has, but also because of the economic, and environmental benefits as well.

"It costs less inputs to do zero-till, which means less diesel fuel, so it protects the environment."

"There is increase of carbon storage. The soil is not turned, and carbon stays within the surface of the soil instead of being released into the air. We estimate nine per cent savings in crop establishment costs when you use this practice."

"There is less soil runoff into the water. We put a lot of fertilizer in our soil in Western Canada, so it's important we use fertilizer for what it is meant for—which is to germinate seeds and help growth, not to be drained off into water. There is better air quality because you use less equipment to seed, so that means less carbon dioxide being put into the air," says Clarke.

The technology of zero-till seeding comes from Seed Hawk's tool bars that enable for the practice to be done on a large scale.

Ground engaging openers on the tool bar place seeds and fertilizer accurately into the soil.

"This has been through seven or eight generations in its life, and it's really the essence of Seed Hawk," Clark said.

Seed Hawk sales hit the \$20 million mark in 2008, and are projected to hit \$80 million this year, and to be around \$120 million by 2016.

The companies success caught the attention of Swedish company Väderstad, which bought Seed Hawk last year.

In 2006, Crister Stark of Väderstad travelled across Western Canada looking for a partner to help bring larger farming equipment to the Eastern European market.

"The product match was good, the organizations were very similar, and it became a mutual partnership that grew into Väderstad purchasing 100 percent of the shares last year. What this provided Väderstad with was access to design technology for larger frames, and what it provided Seed Hawk with was access to the Eastern and Western European markets. Based in Saskatchewan, it was very difficult to reach across the ocean and establish distributor relationships with dealers in countries we were very unfamiliar with. This partnership allowed us to open up that market very quickly," Clarke said.

Seed Hawk and Väderstad share dealerships in over 40 countries around the world with 50 dealerships in North America.

Since the relationship with Väderstad



Seed Hawk has been the leaders in zero-till farming for the last 20 years. Above: the Seed Hawk headquarters located in Langbank.

begin, Seed Hawk has been at "hyper growth" in terms of products, facilities and staff.

Seed Hawk manufactures tool bars that can be anywhere from 20 feet to 84 feet, and have tanks which range in size from 111 bushels to 800 bushels.

Seed Hawk also sells tillage equipment which is provided by Väderstad.

Väderstad will be making a major investment in the Seed Hawk plant in order to manufacture a corn planter for the U.S. market.

"The corn planter actually plants at twice the speed of the existing technology in the current marketplace. Average corn planters seed from five to six miles an hour, this corn planter seeds at 12 miles an hour."

Seed Hawk is currently in the process of expanding its production facilities.

"They ran out of space very quickly because an 84-foot frame pretty much went wall-to-wall in the building which didn't allow for too much space to do other things," Clarke said.

Because of the rapid growth, Seed Hawk has run out of room for many of their warehouse parts and have been forced to store some parts outside.

"One of the issues we have is that we have to get all of these things inside. We are growing so quickly that we've run out of rooms indoors," Clarke says.

A 400 by 100 foot expansion is under construction and will be attached to the current production facility.

The current facility acts as the warehouse, as well as the assembly bay. The

process of cutting the steel, welding, painting, and assembling a Seed Hawk seeder takes place in this current building.

"With our largest tool bar, the 84-foot, we can do one and a half per day," Clarke says.

The addition will be finished in May and production in it will start in July.

The next phase of expansion will consist of taking the footprint of the new warehouse and creating an exact replica adjacent to it to the south, doubling the size and production.

Seed Hawk currently employs 250 with intentions of growing to 400 by 2016. "We have this continual thirst for additional people to come to our organization. That covers the entire gamut of skill sets. We have over 30 engineers and designers in our facility at Langbank, and the expectation is to grow that further as we move forward," Clarke said.

"What we struggle with is the remoteness of a business, where we are. We're a growing organization and employer of 250 strong from about 125 employees less than three years ago. We're growing rapidly and we'll continue to grow, but we struggle with both attracting and maintaining employees in a rural setting. It's a struggle for us as an organization at pretty much a hyper-growth, to continue the pace of employing people."

"It's about the towns engaging and being interested in growing with us. What we need is affordable housing for these people. Moosomin is the first one to come and ask us to present something," Clarke said.

Last month, Clarke presented at the Moosomin Chamber of Commerce. The focus was on Seed Hawk's expansion and the communities' involvement with that.

"We see it as something that is ongoing. It wasn't so much an issue when we started because we were relatively small, but as we've seen rapid growth, we've kind of had to do this outreach thing with communities to help understand where we're headed so that they could do something about it too."

"We project that through LEAN and the management of our practices with being efficient and more productive, we can increase our throughput and our output for our plant by 50 per cent on the current footprint, which is huge, but necessary for us to be more productive than we are today," Clarke said.

"We see a very bright future for ourselves and for the community in which we work and live, and Seed Hawk is playing a big role in making that happen."



The 400 by 100 foot expansion being added to the Seed Hawk facilities will be finished in May.

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Starting a greenhouse business

DAVID BIRD,
DIRECT SOLUTIONS
I have had the pleasure of having a long career in horticulture, working on private estates, working for the government, working with commercial greenhouses and even teaching college level courses. I have enjoyed every minute of it. It is a life that I would recommend. There are two main provisions I should mention first. You will work hard and you will have your share of sleepless nights. If you have children you will already know the drill.

There are many reasons to start your own greenhouse business, which include being your own boss, working with plants (my favorite), and not the least of which is to make money. There will be times when it looks like a good idea in your head late at night or when you talk about it around the table after supper. But there are so many things you need to look at before you quit your day job and start out on your own. If you take the time to plan out your path, then you will make it.

First and foremost you need a business plan. There

are a multitude of sources where you can get help with building this. The internet is full of them. Choose wisely. Most banks will supply you with a template you can just fill out. Without a business plan you will not get very far. No bank or investor will look at you, and you will spend valuable time and money floundering around trying to get a foothold.

In my time, I have seen a great number of greenhouse businesses start only to fail the first year due to not having a business plan. The next thing is to find people to do the things you do not do well. Make sure that you or someone involved with your business has good accounting skills. If you cannot handle the bookkeeping on a normal day, try doing it when all your cuttings have just arrived, your soil is still frozen and your staff is grumpy because their cell signals are weak in the greenhouse. (Not making that part up.)

Having someone you can trust to handle all the financial needs of your company is the best investment you can make to ensure that you are profitable and keep your



sanity. You will need to enlist a number of other knowledgeable people to help you gain the skills you need in a variety of disciplines along the way. When I was an apprentice some time ago I was taught a great philosophy for running a greenhouse, and it spills over in to life. It is "plan for the worst and hope for the best." With the emphasis on the PLAN.

Another important step is to know your market. It's great to have your plan in place and grow great crops, but you need someone to buy your product. Stats Canada is a great source of information for this, as is your provincial greenhouse growers association. In Saskatchewan, it is the Saskatchewan Greenhouse Growers Association, otherwise known as the SGGA. It is a great idea to join, as is the local business association. Here you will find the tools to help you forecast who you will sell to, how much you can expect

to sell and what will sell the best. It is also great to network with other growers.

So now you have your plan in place, people lined up, and an idea of what crop to grow. That just leaves what kind of greenhouse to use. Sure you can grow in virtually any kind of greenhouse and there are lots on the market. However there is a reason there are so many different designs. Depending on what you want to grow, how much you want to grow, where you are going to be growing it and how much you can invest in this (try not to cheap out on this one), these factors will determine what kind of greenhouse you will need to succeed. And then there is how you are going to heat it. Gas is the most common but there are other options you can look at.

Now you need to identify how you are going to grow

to dissuade you or put more challenges in your way, but you need to look at it. You may have grown some flowers in your windowsill or in a small cold frame for your home or your community group and thought to yourself well that was easy. It will all change when you are growing 2,000 hanging baskets and 3,000 flats of annuals. Or you are wondering why your greenhouse tomatoes are not producing.

Whatever you have chosen to grow, you need to know all the ins and outs of that plant or plants. Know what the problem signs are before you run into them. It is no good to see the problem, go look it up in a book or Google it, find the solution and then have to go out and order what you need to get the corrective measure. All just to find out you could have saved that entire crop (and your livelihood) from crashing with just knowing that all you needed to do was change the night temperature in the greenhouse as the days get longer. I'm hoping at this point you are not having second thoughts about starting out on this adventure, and a grand adventure it is, a rewarding one as well. The SGGA has information that will help you get started and help you along the way. You can also contact your local college about potential courses that will assist you.

For more information visit Saskatchewan Greenhouse Growers Association online at saskgga@gmail.com

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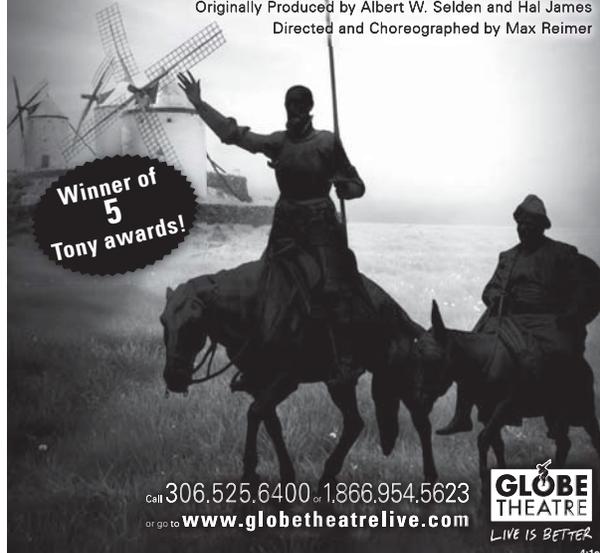
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Three choices for Asessippi Parkland golfing

BY KHIANG NGUEN
Once the snow has melted and the grass has been groomed, Asessippi Parkland area will have three historic golf courses for people to choose from—Prairie Lake Lodge, Russell Golf Club, and Binscarth.

The Prairie Lake Lodge golf course is an 18-hole, par-three course located on Lake of the Prairies.

Dave Keating says that his job runs from cook, to maintenance, to owner.

The golf course has been around since 2003. "We started as a real estate development along the lake. We had some unused land that we thought we could turn into a golf course, so that's what we did," Keating says.

"I'm a relatively avid golfer, and the lay of the land just looked like something that could be quite unique, and a good course, and it definitely turned out that way."

Keating was able to transform the land into a golf course using his father's leftover construction equipment from when he worked as a road builder.

"We brought in some professional finishers who came in and polished up what we had roughed in. They seeded things for us, aeration was put it, so on and so forth."

"We're on the edge of the valley along Lake of the Prairies, and there are ridges, and escarpments built into the sides, and we just expanded on those. It was minimal work. We tried to keep it as natural as we could."

"There are elevation changes, which for the prairies is pretty rare. I have 31 sand traps on the course, which is pretty rare to find on most golf courses in the prairies. It's a challenge and it's a beautiful setting where most of the holes are overlooking a lake."

The golf course started as a nine-hole course but expanded to 18 holes in 2005.

"I figured that par-three would be more suited for the seniors, who are the people I've been trying to sell real estate to. For the grandparents who have grandkids, par-three lends itself to young kids. That was my thinking all the way along," Keating says.

Most of the clientele are people who own cottages on the Lake of the Prairies, says Keating.

"People are now boating to my place and golfing, and after they golf, they take their clubs, go down to the boat and go



The Russell Golf Course has been a part of the community since the 1950s.

back to their place. It's gradually picking up that way. There are a lot of people probably in our local area that don't even know it exists, though."

Keating says that there can be up to a couple of hundred golfer that come through in a day during the high season. Golfers from as far as British Columbia have come to play at Prairie Lake Lodge.

"This last year we were stopped by people from Alberta and they were saying that the course was "lush" and "immaculate." Those were the two words that we heard the most. They said that they've golfed all over Alberta and that our course was as manicured as any they have played on."

Keating and one other employee take on all of the maintenance work of the course.

"We cut the green, cut the fairway and rake sand traps every second or third day. Every four, five or six days, do the tee off boxes and cut the rough."

"It's a lot more work than I thought. I thought it was just adding water and fertilizer, and cut it every three or four days and everything would be good. But it's not quite that way," he says, laughing.

The Russell Golf Club is located five kilometres east of Russell on Highway 45.

The Russell Golf Club has been around since 1917 and in its present location since the 1950s, says Russell Golf Club President Craig Miller.

"It's a good layout with nine holes. It's a pretty good

track," He said.

The nine-hole, par-36 golf course is a community-run golf club and has seen some improvements over the years, says Miller.

"We usually have a project every year to make the course a bit better. We have one fairway that's a little bit lower. Whenever we have a large amount of rain we have some issues on that fairway, so we want to do some work there," Miller says. "Right now we're doing fundraising to do a new clubhouse." A new clubhouse will help the club's expansion into hosting events such as weddings.

"I think it's pretty important to the community," says Miller. "There are a lot of people who are a part in it."

The club has anywhere from 250 to 300 members yearly.

"I was born and raised in this community so the course is important to me. I live to golf—that's what I do."

To round out an Asessippi Parkland golfing experience, player and former president of Binscarth Golf Club, Enid Robinson, says that people should come to the Binscarth Golf Course to experience something different.

"I've had a guy from Winnipeg call and check on it and I said, "If you ever wanted a challenge, this would be it." Robinson said. "The fellow who called was actually coming from Prairie Lake, and had been to Russell, and I told him that he really needed to finish his experience off by coming here."

The Binscarth Golf Course is a nine-hole course that is home to many of the campers around the area in the summer time.

The course is completely community run. Robinson says that golf fees are on the honour system as golfers pay by putting five dollars into a metal box located on the first hole.

Robinson says that the course is great for children and adults alike, and is an important part of the community.

"A lot of young kids learn how to golf up there. The teachers will take the school kids up occasionally, too," she says.

"It's a very open course. There's only one challenge to go between some trees, but it is fun. It's where a lot of people learn to golf."

The course is special for its non-conventional greens.

"We don't have green greens," Robinson says. "We have sand, and you have to rake it, and pat it down before you golf."

"The course is well mowed, and kept very well except for our funny greens," Robinson says.

The three golf courses are waiting for the snow to melt and the weather to improve before beginning their maintenance and grooming. They are hoping to open by mid-May.

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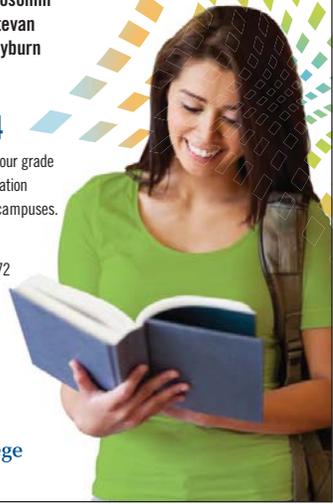
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PotashCorp mine expansion set to finish in 2015

BY KIANG NGUYEN

At the Moosomin Chamber of Commerce meeting in March, PotashCorp General Manager Ian Guille presented an update on the mine expansion in Scissors Creek.

"We're looking forward to what I consider to be the jewel of the PotashCorp crown," Guille said.

The presentation included updates on the status of the expansion, the hiring process and safety.

"We're doubling the production capacity from just under three million tonnes of potash per annum, to just under six million tonnes per annum. We are sinking a third shaft about 16 kilometres West of the existing shafts. Once that is complete it will become the service shaft where all the main people, equipment, and facilities will go underground using that shaft."

"The current service shaft that is currently in use will be in transition to becoming a second production shaft so it will be skipping potash out of the ground. We'll have two production shafts at the surface site currently in Rocanville, and that ore will feed into two mills."

"The benefit of Rocanville is the wonderful mineral deposit we have underground. It's a deposit which is less challenging to mine than some of the other potash mines seen elsewhere in the province. It is highly mechanized so you score on productivity. You also score on safety."

Guille says that the expansion is on schedule and on budget.

"We're very definitely on budget, which is very unusual," Guille says.

"We're currently 80 per cent through our shaft sinking. We've already developed across from the



Kara Kinna photo

Ian Guille from PotashCorp gives an update on the mine expansion at PotashCorp Rocanville.

existing mine west to the bottom of the shaft."

"The surface plants will be fully functional by the end of this year and we will ramp the underground production facilities during the course of 2015."

Guille says that a hiring process is ongoing and should be at full

capacity by 2015.

"While we're doubling production, we won't be doubling the number of employees. There is an economy of scale, there are productivity improvements as well. We have already brought on quite a number of people."

Late last year, Potash Corp had

major job cuts. The company says that 440 people in Saskatchewan would be losing their jobs. This cut primarily affected workers in Lanigan, where production has been curtailed, and Cory, which has been closed.

"We rationalized that we were pretty far advanced in our total

expansion plans across all out-potash sites. Unfortunately, we were in the position where the demand just hadn't kept up with the production we had available. What we had to do was look at the sites that were more costly to produce."

"The good news is that an awful lot more focus on the low cost tonnes that Rocanville produces. Hence the reason to continue with the expansion activity."

"We'll be looking at hiring almost an additional 100 employees. Over the last couple of months, we've already employed an additional 30."

"We've actually taken advantage and taken the people who were unfortunate enough to lose jobs at those facilities (Cory and Lanigan). We've had quite a degree of take up on that. Our latest enrollment commenced yesterday and of 18 employees that came in this month, 13 of them are from Lanigan and Cory."

Because of the expansion, local businesses have seen an increase in traffic. Guille says that Potash Corp tries to keep their employees local.

"We encourage them to stay as close to the site as possible which is good for the communities around. We consider ourselves a good paying employer with good terms and benefits. That means that people will hopefully be able to invest in the local communities."

"We are in conversation from time to time with local developers as well. We keep them apprised of how we're doing expansion wise. Obviously they'd be keen to know that we're bringing in possibly another 100 families into the area."

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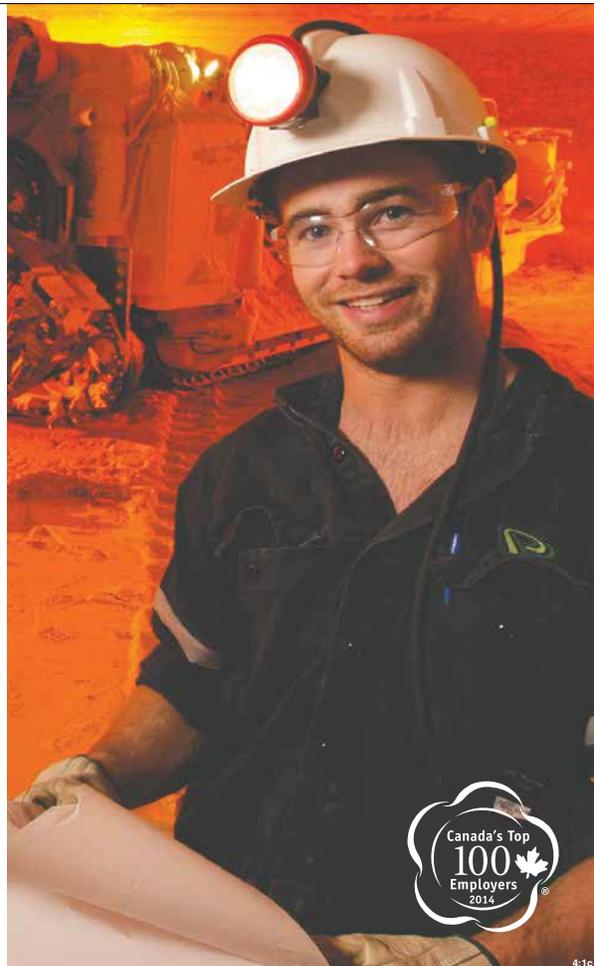
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TransCanada officials were in Moosomin to provide an update on the Energy East pipeline proposal. Energy East would include a feeder pipeline from Cromer, Manitoba to the Moosomin compressor station, and a tank farm at Moosomin to store crude oil production from the Bakken oilfield.

Project description filed for TransCanada's Energy East

TransCanada Corp. has taken the approval for its proposed \$12-billion, 4,600-kilometre Energy East oil pipeline by filing a project description with the National Energy Board earlier this month.

TransCanada wants to convert 3,000 kilometres of existing natural gas pipeline and build about 1,600 kilometres of new pipeline in Quebec and New Brunswick. It is expected the west-east pipeline would transport 1.1 million barrels a day of crude oil from Alberta to the Irving Oil refinery in St. John.

Also planned are new pumping stations, oil storage terminals and a joint venture with Irving for a new \$300 million deep water marine terminal.

The Moosomin area would play a key role in Energy East.

A tank farm would be built next to TransCanada's Moosomin compressor station northeast of town with the capacity to hold 1,050,000 barrels of oil.

TransCanada would also build a feeder pipeline from Cromer, Manitoba to the Moosomin compressor station, where the Bakken oil would be added to the Trans-

Canada system to be piped to eastern Canada.

There would be a handful of permanent jobs at the tank farm, and construction activity related to the Cromer pipeline and the tank farm in 2015 and 2016.

TransCanada spokesman Philippe Canon said the project description is a summary description outlining the formal application which will be submitted mid-2014.

"The project description is a 140-page document, a brief resume of what we intend to do. In Mid-2014 we will file the actual application. We're still in line tuning.

We're in the open houses engaging with stakeholders and gathering information.

"We still have to do certain assessments out east, mainly in Quebec and New Brunswick. Generally the route we are going to take is the one that we wish to file to the NEB, but there may be some small changes."

He said the route of the Cromer pipeline is being finalized after talking with land owners.

Continued on Page 23

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- Inventory counts yearly.

Qualifications will include:

- Previous parts/service experience an asset
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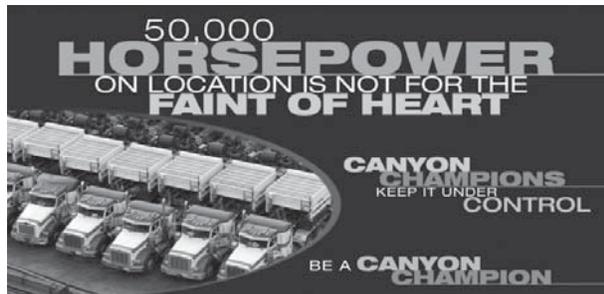
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Project description filed for TransCanada's Energy East

Continued from page 20

The route has changed slightly because of the location of oil wells and a water pipe. TransCanada is negotiating easements with landowners along the route, and will purchase land for the tank farm at Moosomin and for a compressor station at Cromer to power the Cromer to Moosomin pipeline.

"We're still in the process of looking at the route and talking to landowners. It's not an endeavor that is as big as what we are doing out east, but we're still in the process," Cannon said. "Much of the job is done, but there are some small things to finish up."

He said the open houses are an important part of the process.

"We're always happy to be able to talk about the project to people who have questions," he said. "It's an ongoing process. TransCanada is a company that reaches out to its stakeholders."

The route across the country has been narrowed down based on public consultation and engineering and environmental field work since early in 2013.

TransCanada has held meetings about the project in 500 communities and has met with 5,500 landowners in the six provinces through which the proposed pipeline will run—New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan and Alberta.

Of the 155 First Nations and Métis communities consulted, TransCanada says 56



TransCanada Pipelines held an open house in Moosomin to discuss their Energy East pipeline project with the general public. Shown here is an energy east official explaining various components of the project. Above a mock-up of a machine used to test the integrity of the pipeline before conversion.

have signed letters of agreement so far.

"TransCanada is proud of the relationship we've built over the years with 60,000 landowners across North America on our oil and natural gas pipeline network. And we plan to keep that strong relationship with the new landowners on the Energy East pipeline project," said Cannon.

"Landowners have been and will continue to be informed and consulted. Not only throughout the regulatory process, but also with an open and transparent process throughout the whole project."

The document filed with the National Energy Board describes the environmental assessment process and provides preliminary information about the scope of activities and the process.

If the National Energy Board gives its approval for the project, Cannon expects the pipeline to be in service in late 2018 for deliveries in New Brunswick and earlier that year in Quebec.

Energy East would take shipments of crude oil from two points in Western Canada—Hardisty, Alta. and Moosomin—and ship it to the Eastern refineries that currently rely on imported oil, and to an export position at St. John, New Brunswick. Western Canadian crude currently sells at a significant discount to the world price because of the lack of export options.



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Municipal potash tax sharing

Reiter says changing formula would be slippery slope

BY KARA KINNA

In an interview with the World-Spectator, Minister of Government Relations, Jim Reiter, said that, after discussions with Rocanville, Churchbridge and Langenburg about potash tax sharing, he is confident that it is best to leave the potash tax sharing agreement as is.

"The current formula—while different parties might like to have it tweaked—I think generally works pretty well," said Reiter. "When it was initially done I think it shows a very co-operative spirit that was arrived at. Off the top of my head I can't think of any other industry assessments in which taxation sharing is done. I pointed out to the folks that all other industries, all their municipalities, all their commercial properties in their community, the taxation from them stays completely in that community. It's not shared with neighboring jurisdictions. Potash is a bit of an anomaly that way."

"I think it has worked fairly well."

"Generally speaking, with a company, a corporation, a manufacturing firm—whatever that business may be—the taxation goes the municipality that it lies within. In this case, with potash there's a formula that it follows and it's shared with a decreasing amount as the circle gets larger

around the potash mine."

Reiter says he understands the towns' wish for more taxation revenue, but says he doesn't think it would be a wise idea to go that route.

"I can appreciate they are looking for more revenue. I guess I express to them that if we're going to look at changing that formula I would expect there would be a call from other municipalities to look at revenue sharing or taxation sharing from other enterprises as well."

"While I can appreciate municipalities want access to as much revenue as they can, I think this might be one of those cases where a person has to be careful what they are calling for. If what is an assessable business in one municipality is suddenly open for sharing, then are other businesses open for sharing the tax base as well?"

"If I suddenly make a massive change to this formula I don't know how I answer other municipalities that are adjacent to, say, a large business that's in one of those urban centres, and do you have to share the taxation from that property?"

Reiter points out that RMs receive no tax benefits from industries located within urban municipalities.

"When you get into municipal jurisdictions it's open for de-



JIM REITER

bate what services are provided where. I would just point to a couple points. First of all, that's their (the towns') perspective. I'm sure if you talk to the neighboring rural municipalities in your area they'd have a very different perspective. Certainly they don't share in any taxation revenue from any of the industries or business within those towns."

"Every municipality would want more revenue, but in this case they do get some. I think percentages will always be open for debate, but it's a bit of a unique formula that's worked pretty well for a number of years. We had a good discussion and I

don't think it would be in anybody's interest right now to start making major changes."

When asked about the towns' assertion that the board makeup is unfair, Reiter points out that the board's role is simply to administer.

"I think the important thing to remember is that the formula that the board administrators is in either legislation or regulation right now," he says. "So it's not like that board is making policy decisions that are going to affect those municipalities. They merely administer. It's not like that's a policy driven board."

Reiter says the letter received by the town of Rocanville after meeting simply reaffirms what was discussed in the meeting.

"We had the discussion at the meeting. I had some ministry officials with me. We had a discussion after. I asked them to draft a response," he says. "In my view it's very much reaffirming what was said at the meeting. It wasn't like that was a consultative process. We had a good, open, frank discussion. I told them my views. And in my view this letter was just a follow up to reaffirm what I told them in the meeting."

Reiter says since he has been the minister, there has been no formal review of the municipal potash tax sharing formula.

"On occasion we have discus-

sions eternally with ministry officials about how they feel about it working, but at least in my time as minister, there has been no formal review of it," he says.

So will the government ever formally review the formula? Reiter says he sees no reason to.

"I think everything can be looked at from time to time," he says, "but I think what we're kind of hung up on here is whether there has been a formal review and a consultative process for whether it's been looked at internally and decide whether something needs to be done."

"It has been looked at internally. I've had my ministry officials look at it and I've had several discussions with them both before and after that meeting with the communities, and I'll be frank. I don't know why we would open that process, because I just think this has worked well. It continues to work well."

"I recognize that some communities would like to have more money out of it. But I think if you're going to open that issue you are now on a slippery slope. The communities, I don't think they want to start sharing their tax base with neighboring municipalities, so I just think what we've been doing in this regard has been working very well and I think it will continue to work well."

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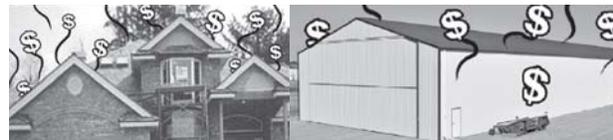
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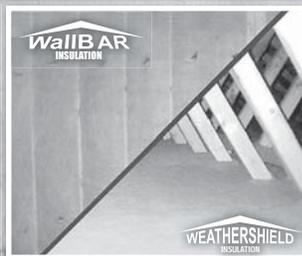
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Spy Hill reeve says potash tax is well used

BY KARA KINNA

RM of Spy Hill reeve Bob Bruce says he understands why the towns of Rocanville, Langenburg and Churchbridge are seeking a larger share of the potash tax, but he says the RMs rely on that tax revenue to keep RM infrastructure in shape.

"I'm not saying the towns don't need help, but we feel we have the biggest percentage of the traffic on our roads, that's why we should get more of the share," he said last week.

"There is lots of traffic. We have mines all around us and we have a lot of traffic going to the mines from the north to the south, from the south to the north. If you look at the mines and you look where the RM of Spy Hill is, a tremendous amount of traffic goes through this RM on all RM gravel roads.

"When they were hauling gravel we had four hundred and some semis going through the little hamlet of Hazel-cliff in a day.

"And this is just one road. We have the Tantallon road where they continuously haul from south of Ta tallon up to the mines. And that's an everyday haul.

"We have traffic coming from Manitoba all over to the mines, and you know how much stuff it takes to keep the mines running."

Bruce says he has no problem with the towns approaching the provincial government, but points out that, other than potash tax, the RMs receive little other benefit from having the mines in the vicinity.

"The potash donates great deals of money for the towns' water plants, their sewer systems, their recreation, whereas we get the potash share, that's it. We don't have them coming in giving us \$100,000 to fix this road up better.

"So they have to count all the money that is donated back into their towns from the mine, whereas the RMs don't get that. So when you figure all that in, they're not so far behind either.

That's an RM perspective of what happens.

"We don't begrudge them for getting it either, but they have to look at the whole picture of what the mine does for them. If it wasn't for the mine, there would be no towns.

"The RMs would still have roads but they wouldn't be nearly as good as they are today either.

"I don't knock them for doing it. They are looking for extra money for their infrastructure to keep the towns rolling too. And it's a free world so everyone has the freedom to do what they like.

"I'm glad it's staying the way it is. Maybe down the road, years from now, it will change, I don't know."

Bruce says the majority of the potash tax money goes toward road and culvert upkeep in the RM, which can be very expensive. He says the RM recently spent half a million dollars fixing up four miles of one gravel road, and every time a culvert needs to be replaced it costs around \$100,000. He also notes that the RM spends lots of money on equipment, such as graders, to keep the roads in top shape.

"It goes quick," he says of the money. "It disappears.

"We have the one shot at it. What you get is what you get, and you have to make it do. We have no more revenue coming in. Towns have people moving in broadening their tax bases. We

don't have any of that.

"I'm happy for them to have it because they need it to survive. The more money they get the more they can do in their towns too."

Bruce says things would be very different in the RM if it weren't for the potash mines.

"We'd be down to one employee, one grader for the whole RM. The new roads wouldn't be in place, the upkeep of the culverts, we wouldn't have the money to keep everything going.

"Before the mine came in we had one grader for the whole RM. The only tax base we had was agricultural

Part three of a four part series

Dementia on the rise in Saskatchewan:

Dementia can be devastating to entire families

BY JULIA DIMA

Dementia can be devastating for the person experiencing it, but it's also just as difficult for family.

Melissa Blacksioux watched dementia take over her grandmother's life. It took over her life too.

Blacksioux was in her last year of university in Indian Social Work at the University of Saskatchewan when the diagnosis came, and she said she was considering dropping out of school to be closer to her grandmother.

"I was in denial for a long time, because she was like my mom. I grew up with her, she taught me everything I know. The whole family lived in denial. I remember our auntie giving us pamphlets to read about Alzheimer's, but it wasn't until two months before she passed that I started researching Alzheimer's. When I started learning about it, I was in shock and it felt like I already lost her," Blacksioux says.

For Blacksioux's grandmother the dementia was present long before the diagnosis, but not having the resources to know the signs of the disease, the family did not know it was dementia.

"We saw little signs, when I think about it now," Blacksioux explains.

"At first, she would start losing her wallet or keys, this was about seven years ago.

"But when we found out she had Alzheimer's it was only a year or two before she passed away. When we found out how bad it was, it sent our family into shock."

Blacksioux says the family tried to balance taking care of her grandma as she experienced mood changes, memory loss, aggression, and wandering before being committed to care homes.

Blacksioux says her grandmother was moved frequently because her advanced condition couldn't be cared for in some of the care facilities she stayed at.

She says because the diagnosis came so late, the family didn't get the support they felt they needed.

"I wish we had more support from the care homes in understanding what was happening to her. Maybe they thought we understood, but we'd ask them how she was doing, and they'd say she's fine, but we'd go to see her and she wasn't fine in our minds," Blacksioux says.

"I don't think there's enough education out there. It took me going onto the internet and watching youtube videos of families going through the same thing to realize what was happening."

It's not uncommon for families to feel inadequately prepared for the diagnosis, according to Joanne Michael, with the Alzheimer's Society of Saskatchewan.

"Lots of people tend to not know what is available out in the wider community whether it be from the regional health system, from informal supports, from the private sector, and so on, that might be able to support them in their care giving role," Michael says. Some of the services can include family therapy sessions, home care, adult day care programs, and paratransit services. Michael adds that even when the resources are there, without education, it's a challenge.

Continued on page 27

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Potash tax sharing Gov't rejects plea for changes

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RM 181	1,289,346.62
RM 183	1,163,738.19
RM 211	320,238.75
RM 213	192,512.66
Atwater	1,417.14
Bangor	2,102.85
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Gerald	20,845.60
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Spy Hill	37,302.66
Stockholm	15,588.49
Tantallon	19,199.90
Welwyn	24,685.58
Yarbo	9,691.38

Continued from page 7

In his letter, Reiter states a number of reasons why he believes the current process is fair.

"Government recognizes that there are some considerable start-up costs with building new subdivisions that are not realized until the vacant lots are sold," he wrote. "However, it was pointed out that once they are filled in, this development increases both the property tax base and the local economy, and makes each community stronger and more vibrant in the long term."

Reiter also pointed out that urban municipalities can access the Building Canada Fund, and that the federal gas tax and municipal revenue sharing provide urban municipalities with a greater benefit than rural municipalities.

Reiter said that RMs receive more of the potash tax to cover the costs incurred by heavy hauls on rural roads.

"The main focus of the program was to ensure that roads and bridges that are impacted by heavy hauls from the mines would be compensated in a larger area than simply the rural municipality the mine is located in."

"The majority of heavy haul activity is in rural municipalities and therefore the majority of the municipal tax collected from the mines goes to these areas. The tax sharing arrangement has worked efficiently in this regard."

Fingas, who works for Mosaic Potash in Esterhazy, directly disagrees with this statement, saying most of the heavy haul traffic is relegated to the highways, not RM roads.

"As we discussed last night (at our council meeting), councillor Henry Pierrard and myself both disagreed on that," says Fingas. "Because the RM doesn't allow heavy haul on the roads and the majority is on the highway that

goes out to the mine. Now they've got the new mine at Scissors Creek and it's the same thing, and the government looks after that. So that's a part we didn't agree with."

"Maybe that's one of the reasons originally. Maybe the potash mines were developed and they just came up with that 90 per cent and 10 per cent because of that, but it isn't that way today."

While Fingas is disappointed that the government will not review the Municipal Tax Sharing Potash Act, he says he accepts the decision.

"I can live with it," he says. "You always look for the betterment of your town and look for extra money for different things, and this is one way and it didn't happen, and we can live with that too. It was worth trying and pursuing. You don't get anything if you don't ask for it."

He says the town of Rocanville will probably let the issue rest for now.

"I think we'll probably just leave it as is right now. I'll have to talk to Churchbridge and Langenburg just to see what their thoughts are. But it's nothing really pressing right now."

The chart to the left shows the 2013 potash tax estimates for communities and RMs within what the government calls the "Esterhazy" potash tax sharing area.

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**Part three of a four part series • Dementia on the rise in Saskatchewan:
Dementia can be devastating to entire families**

Continued from page 25

BY JULIA DIMA
"Navigating that support system can be challenging, in terms of knowing what questions you should be asking, or what information you should be sharing in order to get the right service for your needs," Michael says. "I see our role as the Alzheimer's Society is to help our clients be educated consumers, so it's important to know the services that are there for them."

Blacksioux says she wishes her family had more knowledge about dementia, but some experiences she could never prepare for.

"The toughest part was when she didn't recognize who I was anymore. It was heartbreaking, like something got torn out of my heart. She was just looking at me, confused, and I asked 'what's wrong, mom?' and she was calling me mom, she didn't know who I was, who anyone was," Blacksioux says.

When my Mushum would say 'I'm you're husband' she'd say he's not and she was scared of him. We watched her go through her residential school phase again and we watched her remembering the emotional turmoil of the abusive stage in her life. That was hard."

Blacksioux says the experience with her grandmother taught her how important it is to have family support when a loved one has dementia.

"I honestly hit a very depressed stage after my grandma's dementia. I didn't know how to move on, but I know I do need help. I felt like I didn't have a lot of support,

because I have to be the support to my family, to my kids. Losing her completely tore my family apart."

Now Blacksioux's grandfather is developing dementia and she says she's more educated about what is happening and wants to dedicate time to helping other families cope with Alzheimer's and have the support system she needed.

"What I want to do now is become involved in the Alzheimer's Association. I want to do the Walk for Memories, and raise awareness," she says.

"I want to volunteer too, I told my kids when

we have time, we'll go volunteer in dementia units, and help families going through what we went through, because it's hard on the caregivers too. I want to be there as a support for families."

Julia Dima photo

Alzheimer's is misunderstood because it's not a disease people see. But a CT Scan can reveal the deterioration happening inside the mind of an Alzheimer's patient. The disease does not just affect individuals, but entire families.





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- 2012 Chevrolet Impala LT Sedan**
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- 2012 Chevrolet Impala LT Sedan**
3.6L V6, A-C-T, PW-PL-PS, Buckets, 17" Alum, Bluetooth, Black, 53,599 kms
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- 2011 Buick Lacrosse CXL**
3.6L V6, A-C-T, PW-PL-PS, Htd Leather Buckets, Sunroof, 18" Alum, Remote Start, Bluetooth, Spoiler, Luxury Pkg, White, 50,516 kms
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RETAIL: \$25,995 SALE: \$22,995
- 2011 Chevrolet Cruze Eco Sedan**
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RETAIL: \$15,995 SALE: \$14,995
- 2011 Chevrolet Cruze LT Sedan**
1.4L 4 Cyl, Turbo A-C-T, PW-PL, Buckets, 16" Alum, Connectivity Pkg, XM, Black, 57,545 kms
STOCK# 13357C
RETAIL: \$18,995 SALE: \$14,995
- 2010 Buick Lacrosse CX**
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STOCK# 14304A
RETAIL: \$16,995 SALE: \$15,995
- 2010 Chevrolet Cobalt LT Sedan**
2.2L 4 Cyl, A-C-T, PW-PL, Buckets, 16" Alum, Pwr Pkg, Green, 35,687 kms
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RETAIL: \$13,995 SALE: \$12,995
- 2010 Chevrolet Impala LS Sedan**
3.5L V6, A-C-T, PW-PL-PS, Keyless, 17" Alum, Buckets, CD, Blue, 100,350 kms
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- 2009 Chevrolet Impala LS Sedan**
3.5L V6, A-C-T, PW-PL-PS, Buckets, Keyless, 16" Alum, LS Sport Pkg, Silver, 102,313 kms
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RETAIL: \$10,995 SALE: \$9,995
- 2008 Chevrolet Impala SS Sedan**
5.3L V8, 303 Hp, A-C-T, PW-PL-PS, Htd Leather Buckets, 18" Alum, Con Pkg, XM, White, 135,851 kms
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RETAIL: \$14,995 SALE: \$13,995
- 2007 Chevrolet Impala LS Sedan**
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- 2005 Ford Five Hundred SE Sedan**
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RETAIL: \$23,995 SALE: \$22,995
- 2012 Ford Escape XLT**
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RETAIL: \$22,995 SALE: \$19,995
- 2011 Buick Encore CXL FWD**
3.6L V6, A-C-T, PW-PL-PS, Htd Leather Buckets, 8-passenger, 18" Alum, Pwr Liftgate, Rear Camera, Bluetooth, Gold, 89,110 kms
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3.6L V6, A-C-T, PW-PL, Quad Buckets, 7-passenger, 18" Alum, White, 70,706 kms
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- 2010 Chevrolet Traverse LT AWD**
3.6L V6, A-C-T, PW-PL-pd Htd Leather Buckets, 7-passenger, DVD, 18" Alum, Pwr Liftgate, Remote Start, Silver, 123,512 kms
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RETAIL: \$21,995 SALE: \$20,995
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V6, A-C-T, PW-PL-PS, Htd Leather Buckets, 7-passenger, Keyless, Alum Wheels, DVD, Silver, 95,275 kms
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RETAIL: \$19,995 SALE: \$18,995
- 2009 GMC Acadia SLT1 AWD**
3.0L V6, A-C-T, PW-PL-PS, 7-passenger, Htd Leather Buckets, 18" Alum, Sunroof, Bluetooth, New Tires And Glass, Step Tubes, Black, 147,180
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- 2012 GMC Sierra 1500 SLE Crew 4x4**
5.3L V8, A-C-T, PW-PL-PS, 40/20/40 Bench, 17" Alum, Special Edition Pkg, Chrome Pkg, Tonneau Cover, Brown, 44,606 kms
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- 2012 GMC Sierra K1500 SLE Ext 4x4**
5.3L V8, A-C-T, PW-PL-PS, 40/20/40 Bench, Keyless, 17" Alum, Special Edition Pkg, Chrome Pkg, Black, 81,828 kms
STOCK# 14131A
RETAIL: \$20,995 SALE: \$19,995
- 2011 Chevrolet Avalanche K1500 LT 4x4**
5.3L V8, A-C-T, PW-PL-PS, Buckets, 17" Alum, XM, White, 51,221 kms
STOCK# 9576
RETAIL: \$32,995 SALE: \$31,995
- 2011 Chevrolet Silverado K2500HD LTZ Crew 4x4**
6.6L Duramax, A-C-T, PW-PL-PS, Htd Leather Buckets, 20" Alum, Sunroof, White, 193,916 kms
STOCK# 14280A
RETAIL: \$35,995 SALE: \$34,995
- 2011 GMC Sierra 1500 SLE Crew 4x4**
5.3L V8, A-C-T, PW-PL-PS, 40/20/40 Bench 18" Alum, Remote Start, Bluetooth, Red, 111,716 kms
STOCK# 13483A
RETAIL: \$24,995 SALE: \$23,995
- 2011 GMC Sierra K1500 Denali Crew 4x4**
5.3L V8, A-C-T, PW-PL-PS, Htd & Cooled Front Leather Buckets, Sunroof, DVD, Navigation 20" Alum, Pwr Pedals, Black, 128,925 kms
STOCK# 14258A
RETAIL: \$33,995 SALE: \$32,995
- 2011 GMC Sierra 1500 Crew SLE**
5.3L V8, A-C-T, PW-PL-PS, 17" Alum, 40/20/40 Bench, Chrome Pkg, White, 46,764 kms
STOCK# 14246A
RETAIL: \$28,995 SALE: \$27,995
- 2009 Chevrolet Avalanche 1500 4WD 4x4**
5.3L V8, A-C-T, PW-PL-PS, Buckets, 17" Alum, Gold, 105,607 kms
STOCK# 9574
RETAIL: \$25,995 SALE: \$24,995
- 2008 Chevrolet Silverado 1500 EXT 4x4**
4.8L V8, A-C-T, PW-PL, 40/20/40 Bench, Silver, 115,261 kms
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STOCK# 12527B
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Quad Cab, 5.9L V8, Cummins, A-C-T, PW-PL-PS, Fr Bench, Keyless, 18" Alum, Grey, 190,570 kms
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- 2006 GMC Sierra K1500 EXT 4x4**
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RETAIL: \$30,995 SALE: \$29,995
- 2008 Dodge Grand Caravan SXT**
3.8L V6, A-C-T, PW-PL-PS, 7-passenger, Buckets, 17" Alum, Remote Start, DVD, Beige/Tan, 132,990 kms
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Rocanville reeve says potash sharing should be scrapped

BY KARA KINNA
RM of Rocanville Reeve Murray Reid agrees with Rocanville town council that the potash sharing system isn't perfect.

But while the town argues that urban municipalities should be entitled to more than 10 per cent as it receives under the current formula, Reid suggests that the entire structure should be scrapped and potash mines should be taxed by the municipality in which they are located, just like any other business.

"I'm hoping they just cancel the whole act, which would be ideal," Reid says. "It's just not fair, period, that's it."

Reid argues that the entire potash tax sharing system is unfair to the mines, the municipalities they reside in, and especially to PotashCorp Rocanville.

Under the current system, potash mines pay tax based on their production. That tax money is put into a pot, which is shared among all of the municipalities within a potash tax sharing area. Both PotashCorp Rocanville and Mosaic Esterhazy make up one area, which is referred to as the "Esterhazy" area of influence, with all communities within a 20 kilometre radius of those mines receiving a portion of the potash tax in the pot.

Reid points out that, because PotashCorp Rocanville is a high-

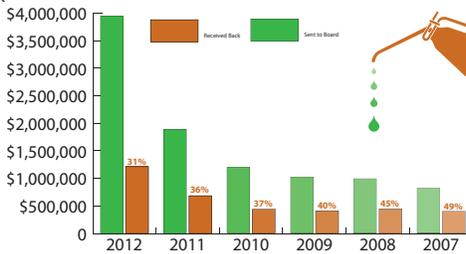
er producing mine, over half of the tax money collected within that area comes from PotashCorp Rocanville, however the communities closest to PotashCorp Rocanville receive far less than half of the tax money collected.

For example, Reid says the RM of Rocanville, where the mine is located, got about one-third of the potash tax collected from PotashCorp Rocanville in 2013, while the rest was divided between the other municipalities in the potash tax sharing area, regardless of if they have a mine in their municipalities or not, and regardless of how close they are to PotashCorp Rocanville.

"Can you imagine if the town of Rocanville got 10 per cent of that?" he says, referring to the \$3.6 million in potash tax collected from PotashCorp Rocanville alone in 2013. "They could go out and build a subdivision every year."

"A municipality with no mine can get more than a municipality with a mine, and PotashCorp puts half the money in the pot,

RM Rocanville Potash Tax Share



so at Churchbridge and Bredenburg, they are how many miles from the mine, and more than half their money comes from down here."

Urban municipalities receive a 10 per cent share of the potash tax collected, with rural municipalities dividing the other 90 per cent. Reid doesn't agree with the town of Rocanville's thought that it would be more beneficial if urban municipalities received a larger percentage.

"I wish they would have talked to us," he says. "Why do they want more the same for the towns? To get 20 per cent so the towns up north get 10 per cent more, and most of the money comes from 10 miles from where

they live? It's not real well thought through. I don't know what the thinking was there.

"If the town thinks they'd be getting anything by expanding to 20 per cent under the existing system, all it means is that towns further away are getting more from our municipality," he says.

He points out that the problem is exacerbated by the fact PotashCorp Rocanville is so close to the Manitoba border, so much more of the "Esterhazy" potash tax sharing area is the area within 20 miles of the Esterhazy mine, since much of the area that would potentially be part of the Rocanville sharing area is in Manitoba and out of the equation.

As some municipalities have increased their mill rates over the years, the RM of Rocanville's share of the funds it collects from PotashCorp Rocanville has decreased. In 1997, the RM received back 49 per cent of the funds it collected from PotashCorp Ro-

canville and paid to the potash sharing board. By 2012 that was down to 31 per cent.

Reid says the system is also unfair to the mines, which would be paying far less tax if they were simply taxed by the municipalities where they are located, like all other industries, instead of being taxed on their production.

"The mine would be paying a lot less. How can we justify \$3.6 million from the mine?" he asks. "If that was a coal mine or an oil well or a fertilizer plant, or pipeline like Moosomin has, we wouldn't even be talking today. Because everybody looks after themselves (in those cases), but this is kind of a convoluted idea."

"Our preference would be to scrap the whole thing and do road maintenance agreements with our neighbors."

"Tax it like everyone else and then we can work out road maintenance agreements with Spy Hill because Spy Hill needs something. There is a road that comes across north of the mine to get all the traffic from Langenburg and Esterhazy, so definitely they should get something from PotashCorp."

Reid says the RM needs the money it receives from potash tax sharing, pointing out that the RM has two-and-a-half miles of heavy haul road which services the mine as well.



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Get ready for All Folk'd Up

By CHRISTALEE FROESE

The largest crowd in the history of the All Folk'd Up Music Festival is set to converge on Montmartre, Saskatchewan this July 4, 5 and 6.

Over 400 tickets to the family friendly festival have already been sold, shattering last year's record of 200 pre-sold tickets.

Festival organizers are certain that they will surpass their ticket goal of 500.

"The feedback we had from last year's festival was so outstanding that we wouldn't be surprised if we get a crowd of 750 or more," said lead organizer Marie Anne Fournier.

Last year's All Folk'd Up Music Festival was one of the most critically acclaimed on record with many attendees saying it was the best festival they've ever attended. One festival-goer said she will not be going to the province's bigger festivals in places like Regina and Ness Creek because of the great time she had in Montmartre in 2013.

"We had such a good time and the atmosphere was so family friendly that we are making All Folk'd Up our focus this year," said Shawna Lukowski.

The diverse musical line-up for 2014 is focused on upbeat and high-energy bands that will be playing music from a wide variety of genres.

Brad Johner and his five boys promise to be one of the highlights of the three-day festival as they bring their popular brand of country music to the stage.

This year's volunteer committee (Montmartre's EDC) is again focusing on providing a line-up that is filled with diverse musical styles, so they've signed up celtic, rock and folk bands in addition to signing several popular solo artists. The festival will feature 17 individual performances with acts including everything from the 1940's charm of Rosie and the Riveters to the Pile O Bones Brass Band to the country sounds of J.J. Voss.

Set in the scenic Kemoca Park, the All Folk'd Up Festival offers camping and swimming, in addition to food vendors, beer gardens, artisan booths and a dynamic children's stage.

The children's stage promises to be the best ever with a petting zoo, music, kids games and educational entertainment from the Saskatchewan Science Centre outreach program. All children under the age of 12 are admitted to the festival free of charge.

Three-day adult passes at the door are \$100, however, if purchased now, the price is \$75. For tickets, call (306) 424-2835 or purchase online at www.allfolkedup.net. Volunteers from throughout the region are being sought for the festival in exchange for free passes to the festival.

To volunteer, email Donna McPherson at volunteer@allfolkedup.ca.

Right: Ella Dusyky and Skylar Dusyky at last year's All Folk'd Up Festival in Montmartre.

Below: Some of last year's entertainers.

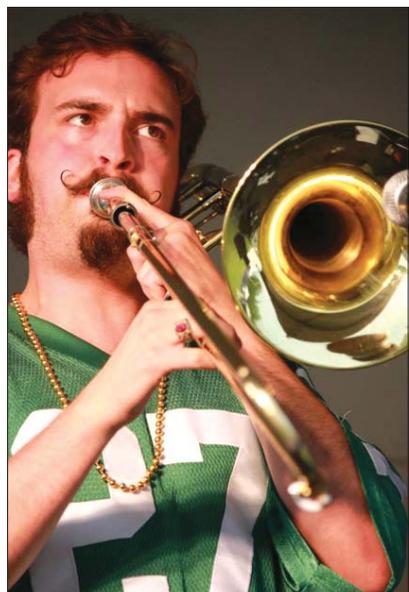
Photos by Christalee Froese



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